



Owens-Brockway Glass Container Inc.
One Michael Owens Way, Plaza I
Perrysburg, Ohio 43551
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REQUEST FOR INFORMATION (RFI)

Project Title: Zanesville B – Batch & Cullet Pre-heater

Date: January 22nd, 2025



Owens Brockway Glass Container Inc. (O-I) is seeking information from qualified companies interested in providing engineering services for the design of a glass furnace. This RFI is intended to gather information on potential vendors' capabilities, experience, and interest in participating in a future Request for Proposal (RFP) process.

General Conditions.

- All information provided in response to this RFI will be treated as confidential and used solely for the purpose of evaluating potential suppliers.
- This RFI is for information-gathering purposes only and does not constitute a commitment to purchase or contract for any products or services.
- Any costs incurred by suppliers in preparing and submitting responses to this RFI are the sole responsibility of the supplier.
- Supplier is responsible for ensuring the accuracy and completeness of the information provided in their responses.

Project Overview.

O-I is looking to incorporate a batch and cullet preheater system into our process, for our Zanesville, OH plant. O-I is one of the world's leading manufacturers of glass packaging products with more than 70 manufacturing plants on five continents and global sales of \$6.7 billion. For more information on O-I, visit our website at www.o-i.com.

Scope of Work.

The overview of this scope will be looking to design, spec, and install the B&CPH system that has the capability of heating the batch up to 200 degrees Celsius. This will include the heat exchanger, the preheater, all ancillary equipment, a complete functional specification, and controls integration with owner's furnace system. Other considerations include Factory Acceptance Testing, including time for owner to review system and provide maintenance training, and on-site startup and assistance (including on-site training).

Relevant information required.

1. Company Information

- a. A brief history and background of the supplier's company.

2. Experience and Capabilities

- a. Examples of similar projects completed.
- b. Key technical skills and competencies of the team.

3. Product/Service/Quality

- a. Details on quality assurance processes.
- b. Performance data or case studies demonstrating the success of products or services.

4. Support and Maintenance



- a. Levels of customer support offered (e.g., 24/7 support, dedicated account manager).
 - b. Processes for maintaining and upgrading products or services.
- 5. Security and Compliance**
- a. Documentation of compliance with relevant industry standards and regulations.
- 6. Financial Information**
- a. Detailed cost breakdown and pricing model.
- 7. Risk Management**
- a. Processes for identifying and mitigating risks.
 - b. Any additional information that demonstrates the company's capability to undertake this project.
- 8. Sustainability Practices**
- a. Sustainability practices followed by the supplier.
 - b. Contributions to corporate social responsibility initiatives.
- 9. Additional Information**
- a. How stays updated with industry trends and innovations.
 - b. Approach to partnerships and collaborations with clients.

Submission Deadline.

Please submit your response by February 7th, 2025 to contacts listed below.

Contact Information. For any questions or further information, please contact:

Eric Kinor, Project Manager
Eric.Kinor@o-i.com
419-324-6242

Virgilio Morello, Procurement Manager
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Disclaimer:

This RFI is issued solely for information and planning purposes and does not constitute a solicitation. Responses to this RFI are not offers and cannot be accepted by O-I to form a binding contract. O-I reserves the right to change or cancel this RFI at any time.